### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 8-K

### CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 19, 2009

<u>BROWN & BROWN, INC.</u> (Exact name of registrant as specified in its charter)

<u>Florida</u> (State or other jurisdiction of incorporation) <u>0-7201</u> (Commission File Number) 59-0864469 (IRS Employer Identification No.)

220 South Ridgewood Avenue, Florida 32114 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: <u>(386) 252-9601</u>

<u>N/A</u>

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

[] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02 Results of Operations and Financial Condition.

On October 19, 2009, Brown & Brown, Inc. issued a press release announcing its results of operations for the third quarter ended September 30, 2009. A copy of the press release is furnished as Exhibit 99.1 hereto and is incorporated herein by reference.

The information furnished herewith pursuant to Item 2.02 of this Current Report shall not be deemed to be filed for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section. The information in this Current Report shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

BROWN & BROWN, INC.

(Registrant)

By: /S/ CORY T. WALKER

Cory T. Walker, Chief Financial Officer

Date: October 19, 2009



October 19, 2009

**News Release** Cory T. Walker Chief Financial Officer (386) 239-7250

# BROWN & BROWN, INC. ANNOUNCES 1% INCREASE IN NET INCOME

(*Daytona Beach and Tampa, Florida*)... Brown & Brown, Inc. (NYSE:BRO) today announced its net income and net income per share for the third quarter of 2009.

Net income for the third quarter of 2009 was \$40,961,000, or \$0.29 per share, compared with \$40,593,000, or \$0.29 per share for the same quarter of 2008. Total revenue for the third quarter ended September 30, 2009 was \$243,766,000, compared with 2008 third-quarter revenue of \$247,029,000.

Total revenue for the nine months ended September 30, 2009 was \$753,715,000, compared with total revenue for the nine months ended September 30, 2008 of \$745,464,000. Net income for the nine-month period ended September 30, 2009 was \$129,641,000, or \$0.91 per share, compared with \$132,751,000, or \$0.94 per share for the same period of 2008.

J. Powell Brown, President and Chief Executive Officer of Brown & Brown, Inc., noted, "In light of a very challenging operating environment, our team continues to deliver for our clients. Our results are a reflection of significant shrinkage in insurable exposure units and a soft rate environment."

Jim W. Henderson, Vice Chairman and Chief Operating Officer of the Company, added, "The anticipated improvement in economic conditions and the stabilization of the P&C marketplace are factors that we feel will contribute to a more favorable M&A environment going forward. We also hope to see some promising opportunities with respect to employee benefits agencies."

Brown & Brown, Inc. and its subsidiaries offer a broad range of insurance and reinsurance products and services, as well as risk management, third party administration, managed health care, and Medicare set-aside services and programs. Providing service to business, public entity, quasi-public entity, individual, trade and professional association clients nationwide, the Company is ranked by *Business Insurance* magazine as the United States' sixth largest independent insurance intermediary. The Company's Web address is www.bbinsurance.com.

This press release may contain certain statements relating to future results which are forward-looking statements, including those relating to future financial results and to acquisition opportunities. These statements are not historical facts, but instead represent only the Company's current belief regarding future events, many of which, by their nature, are inherently uncertain and outside of the Company's control. It is possible that the Company's actual results, financial condition and achievements may differ, possibly materially, from the anticipated results, financial condition and achievements contemplated by these forward-looking statements. Further information concerning the Company and its business, including factors that potentially could materially affect the Company's financial results and condition, as well as its other achievements, are contained in the Company's filings with the Securities and Exchange Commission. Some factors include: general economic conditions around the country; downward commercial property and casualty premium pressures; the effects of legislative and regulatory changes in Florida pertaining to the insurance industry, including those relating to coastal property coverages; the competitive environment; the integration of the Company's operations with those of businesses or assets the Company has acquired or may acquire in the future and the failure to realize the expected benefits of such integration; the potential occurrence of a disaster that affects certain areas of the States of California, Florida, Indiana, Michigan, New Jersey, New York, Pennsylvania, Texas and/or Washington, where significant portions of the Company's business are concentrated; and the cost and impact on the Company of previously disclosed regulatory inquiries regarding industry and Company practices with respect to compensation received from insurance carriers. All forward-looking statements made herein are made only as of the date of this release, and the Company does not undertake any obligation to publicly update or correct any forward-looking statements to reflect events or circumstances that subsequently occur or of which the Company hereafter becomes aware.

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## Brown & Brown, Inc. CONSOLIDATED STATEMENTS OF INCOME (in thousands, except per share data)

(unaudited)

	For the Three Months Ended September 30		For the Nine Months Ended September 30	
	<u>2009</u>	<u>2008</u>	<u>2009</u>	<u>2008</u>
REVENUES				
Commissions and fees	\$243,016	\$243,766	\$751,575	\$736,129
Investment income	175	1,228	945	5,136
Other income, net	575	2,035_	<u>1,195</u>	<u>4,199</u>
Total revenues	243,766	247,029	<u>753,715</u>	745,464
EXPENSES				
Employee compensation and benefits	119,607	122,172	369,573	363,873
Non-cash stock-based compensation	1,732	1,819	5,243	5,563
Other operating expenses	35,523	36,405	107,007	101,993
Amortization	12,468	12,281	37,372	34,789
Depreciation	3,323	3,391	9,955	9,929
Interest	3,622	3,867	10,888	11,045
Total expenses	176,275	<u>179,935</u>	540,038	<u>527,192</u>
Income before income taxes	67,491	67,094	213,677	218,272
Income taxes	26,530	26,501	84,036	85,521
Net income	<u>\$ 40,961</u>	<u>\$ 40,593</u>	<u>\$129,641</u>	<u>\$132,751</u>
Net income per share:				
Basic	\$0.29	<u>\$0.29</u>	\$0.92	<u>\$0.94</u>
Diluted	<u>\$0.29</u>	<u>\$0.29</u>	<u>\$0.91</u>	<u>\$0.94</u>
Weighted average number of shares outstanding:				
Basic	<u>137,279</u>	<u>136,409</u>	137,052	<u>136,157</u>
Diluted	<u>137,671</u>	<u>136,941</u>	<u>137,403</u>	<u>136,718</u>
Dividends declared per share	<u>\$0.075</u>	<u>\$0.07</u>	<u>\$0.225</u>	<u>\$0.21</u>
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## Brown & Brown, Inc. INTERNAL GROWTH SCHEDULE Core Commissions and Fees<sup>(1)</sup> Three Months Ended September 30, 2009 (in thousands) (unaudited)

	Quarter Ended <u>9/30/09</u>	Quarter Ended <u>9/30/08</u>	Total Net <u>Change</u>	Total Net <u>Growth %</u>	Less Acquisition <u>Revenues</u>	Internal Net <u>Growth \$</u>	Internal Net <u>Growth %</u>
Florida Retail National Retail Western Retail	\$ 35,008 80,962 <u>26,279</u>	77,217 <u>26,774</u>	\$ (5,017) 3,745 (495)	4.8% (1.8)%	7,394 <u>2,725</u>	\$ (5,017) (3,649) (3,220)	(4.7)% (12.0)%
Total Retail Wholesale Brokerage	<u>142,249</u> 34,809		<u>(1,767)</u> (1,682)			<u>(11,886)</u> (1,959)	(8.3)% (5.4)%
Professional Programs Special Programs <b>Total National Programs</b>	12,451 <u>34,790</u> <u>47,241</u>	,	869 <u>1,357</u> <u>2,226</u>	4.1%	892	869 <u>465</u> <u>1,334</u>	1.4%
Services	<u> </u>	7,917	379	4.8%		379	4.8%
Total Core Commissions and Fees <sup>(1)</sup>	\$232,595 ====	\$233,439 =====	\$ (844) ====	(0.4)%	\$ 11,288 ====	\$ (12,132) =====	(5.2)%

### Reconciliation of Internal Growth Schedule to Total Commissions and Fees Included in the Consolidated Statements of Income for the Three Months Ended September 30, 2009 and 2008 (in thousands) (unaudited)

	Quarter Ended <u>9/30/09</u>	Quarter Ended <u>9/30/08</u>
Total core commissions and fees <sup>(1)</sup>	\$232,595	\$233,439
Contingent commissions	10,421	9,730
Divested business		597
Total commission & fees	\$243,016	\$243,766
	======	======

(1)Total core commissions and fees are our total commissions and fees less (i) profit-sharing contingent commissions (revenue derived from special revenue-sharing commissions from insurance companies based upon the volume and the growth and/or profitability of the business placed with such companies during the prior year), and (ii) divested business

(commissions and fees generated from offices, books of business or niches sold by the Company or terminated).

# Brown & Brown, Inc. CONSOLIDATED BALANCE SHEETS

(in thousands, except per share data) (unaudited)

	September 30, December 31,		
	<u>2009</u>	<u>2008</u>	
ASSETS			
Current assets:			
Cash and cash equivalents	\$ 186,247	\$ 78,557	
Restricted cash and investments	158,843	144,750	
Short-term investments	8,219	7,511	
Premiums, commissions and fees receivable	238,525	244,515	
Deferred income taxes	-	14,171	
Other current assets	36,487	33,528	
Total current assets	628,321	523,032	
	)-		
Fixed assets, net	62,324	63,520	
Goodwill	1,063,357		
Amortizable intangible assets, net	477,541		
Other assets	<u>6,579</u>		
Total assets	\$2,238,122		
Total assets	\$2,230,122 ========	\$2,119,300 =======	
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b> Current liabilities: Premiums payable to insurance companies		\$ 357,707	
Premium deposits and credits due customers	48,224	43,577	
	40,224 14,987		
Accounts payable		18,872	
Accrued expenses	83,493	96,325	
Current portion of long-term debt	<u>11,464</u>		
Total current liabilities	507,945	522,643	
Long-term debt	250,589	253,616	
Deferred income taxes, net	107,996	90,143	
Other liabilities	16,898	11,437	
Shareholders' equity: Common stock, par value \$0.10 per share; authorized 280,000 shares; issued and			
outstanding 142,046 at 2009 and 141,544 at 2008	14,205	14,154	
Additional paid-in capital	265,324	250,167	
Retained earnings	1,075,161	977,407	
Accumulated other comprehensive income	4	13	
Total shareholders' equity		<u>1,241,741</u>	
Total liabilities and shareholders' equity	\$2,238,122	\$2,119,580	
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