



## **Hull & Company, Inc. Announces the Asset Acquisition of Big Sky Underwriters, Inc.**

April 4, 2008

FT. LAUDERDALE, FL and MISSOULA, MT, Apr 04, 2008 (MARKET WIRE via COMTEX News Network) -- Hull & Company, Inc. has acquired substantially all of the assets of Missoula-based Big Sky Underwriters, Inc. "The people of Big Sky are well respected in the Northwest marketplace," said Bob McGrew, Executive Vice President of Hull. Tim Neff, Senior Vice President and head of Hull's Western Operations, adds, "These are some really talented people and we are fortunate to add them to our family of businesses."

Big Sky Underwriters was founded in 1955. The business will continue to operate from its offices in Missoula as a division of Hull & Company. M. Ruth Havican will remain onboard for the transition and Scott L. Tuxbury will become the head of office for Big Sky going forward. "We've known the folks of Hull forever and we felt Big Sky would fit perfectly with their culture and their focus on the Northwest states," noted Havican. Added Tuxbury, "I'm really excited about the opportunities with Hull because of the market access and infrastructure they bring to the table."

With just over \$2.2 million in revenue, Big Sky adds significantly to the growing Northwest operations of Hull. Tim Neff says, "In the course of a few months we have established a very strong presence in the Northwest portion of our country and we are looking forward to growing there." In addition to Missoula, Montana, Big Sky has offices in Oregon and Washington and also does business in the states of Wyoming and Idaho.

Hull & Company, Inc. is a wholly owned subsidiary of Brown & Brown, Inc. (NYSE: BRO), offering a broad range of insurance and reinsurance products and services, as well as risk management, third-party administration, and managed health care programs. Providing service to business, public entity, individual, trade and professional association clients nationwide. Brown & Brown, Inc. is ranked by Business Insurance magazine as the sixth largest insurance intermediary in both the United States and the World. The Company's Web address is [www.bbinsurance.com](http://www.bbinsurance.com).

This press release may contain certain statements relating to future results which are forward-looking statements. These statements are not historical facts, but instead represent only the Company's belief regarding future events, many of which, by their nature, are inherently uncertain and outside of the Company's control. It is possible that the Company's actual results and financial condition may differ, possibly materially, from the anticipated results and financial condition indicated in these forward-looking statements. Further information concerning the Company and its business, including factors that potentially could materially affect the Company's financial results, are contained in the Company's filings with the Securities and Exchange Commission. Some factors include those factors relevant to this transaction, including any matters analyzed in the due diligence process, material adverse changes in the customers of the company, material adverse changes in the business and financial condition of either or both companies and their respective customers, and/or substantial delay in the expected closing of the transaction. All forward-looking statements included in this press release are made only as of the date of this press release, and the Company does not undertake any obligation to publicly update or correct any forward-looking statements to reflect events or circumstances that subsequently occur or of which the Company thereafter becomes aware.

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SOURCE: Brown & Brown, Inc.