



## **Brown & Brown, Inc. Invites You To Join Its Fourth Quarter And Year End 2000 Conference Call on the Web**

January 12, 2001

DAYTONA BEACH and TAMPA, Fla., Jan. 12 /PRNewswire/ -- In conjunction with the Brown & Brown, Inc. (NYSE: BRO) fourth quarter and year end 2000 earnings release, you are invited to listen to a conference call that will be broadcast live over the Internet on Friday, January 19, 2001, at 8:30 a.m. EST, with J. Hyatt Brown, Chairman, President & CEO, and Cory T. Walker, CFO, of Brown & Brown, Inc.

(Photo: <http://www.newscom.com/cgi-bin/prnh/20001003/BROLOGO>)

What: Brown & Brown Fourth Quarter and Year End 2000  
Financial Results

When: 8:30 a.m. EST, January 19, 2001

Where: <http://www.videonewswire.com/BROWN/011901>

How: Live over the Internet -- simply log on to the Web  
at the address above

Contact: Doug Hudson, Director - Corporate communications & Investor  
Relations, 813-335-7185, or e-mail, [doug.hudson@bbemail.com](mailto:doug.hudson@bbemail.com)

If you are unable to participate during the live webcast, audio from the conference call will be archived on Brown & Brown's Web site, [www.brown-n-brown.com](http://www.brown-n-brown.com). To access the replay, click on Investor Relations.

(Minimum Requirements to listen to broadcast: RealPlayer software, downloadable free from [www.real.com/products/player/index.html](http://www.real.com/products/player/index.html), and at least a 14.4Kbps connection to the Internet. If you experience problems listening to the broadcast, send an email to [webmaster@vdat.com](mailto:webmaster@vdat.com).)

Brown & Brown, Inc., provides a broad range of insurance products and services, as well as risk management, employee benefit administration, and managed health care services through offices located across the United States. The company is ranked by Business Insurance magazine as the nation's ninth largest independent insurance intermediary organization. The Web address is [www.brown-n-brown.com](http://www.brown-n-brown.com).

This conference call audio may contain certain statements relating to future results, which are forward-looking statements as that term is defined in the Private Securities Litigation Reform Act of 1995. These forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from historical results or those anticipated, depending on a variety of factors such as general economic conditions around the country, fluctuations in equity and fixed income markets, downward commercial property and casualty premium pressures, the competitive environment, the potential occurrence of a major natural disaster in certain areas of the state of Florida, where the company's business is concentrated, the actual costs of resolution of contingent liabilities, and those factors relevant to Brown & Brown's integration of acquisitions, including any material adverse changes in the customers of the company whose operations are being acquired and/or any material adverse changes in the business and financial condition of either or both companies and their respective customers. Further information concerning the company and its business, including factors that potentially could materially affect the company's financial results, are contained in the company's filings with the Securities and Exchange Commission.

SOURCE Brown & Brown, Inc.

Web site: <http://www.brown-n-brown.com>

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Audio: <http://www.videonewswire.com/BROWN/011901>

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