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## INSURANCE®

### **Two acquisitions for GRP Subsidiary Premier Choice Healthcare**

August 24, 2022

Premier Choice Healthcare (PCH), the health insurance intermediary owned by GRP, has announced two acquisitions; Mosaic Health and PNMCO Limited.

Both operate in the health insurance space and PCH is buying the portfolios of clients for both businesses.

Mosaic Health has been an appointed representative of PCH since 2015. The business is based in Witney, Oxfordshire, and founder Anne Cullinan is to retire following completion.

PNMCO Limited was owned by Paul Mills, a healthcare consultant trading under the PCH brand since 2005, and will also be stepping away from his role following completion.

Both portfolios of clients consist of consumer PMI and SME health policies.

Darren Perkins, PCH Sales Director said the deals strengthen PCH's customer reach and brings both portfolios under direct control.

"We have worked well with both Paul and Anne, and it's great that we have been able to help them create value from their work. We wish them well for the future."

He explained that both portfolios will be integrated into PCH and Equity Health Solutions (EHS), the specialist consumer division of PCH. "Moving forward Paul and Anne's clients will be looked after by PCH and EHS consultants, and they can expect the same high standards of service as they received previously."

These acquisitions follow PCH deals to acquire Equity Health Solutions in November 2021, and Amba Care & Wellbeing in February this year.

Stephen Hough, PCH Managing Director, said: "We intend to continue to grow inorganically alongside our organic growth, and remain keen to talk to businesses and individuals looking to retire or wishing to partner with us to further grow their businesses." He continued to say "It is fantastic to be able to provide a vehicle for entrepreneurs to grow their own business, under the guidance of PCH, and have a simple exit strategy with financial rewards"

#### **About Premier Choice Healthcare**

PCH is a specialist healthcare intermediary providing a full suite of health insurance, group risk and protection products, including private medical, dental, income replacement, business protection and term assurance, to SMEs and individuals.

The company, founded in 1996, has built a strong reputation in the healthcare marketplace and now controls over £70m of GWP. It is based in Towcester, Northamptonshire, and has 53 employees.

In June 2020 it was acquired by GRP as the Group's Health and Employee Benefits hub.

#### **About Global Risk Partners**

GRP operates retail broking, specialist MGA, network and Lloyd's businesses, enabling the business to serve the growing insurance and risk management needs of its clients. GRP is an operating unit of Brown & Brown, Inc.