

## Brown & Brown, Inc.'s Wholesale Brokerage Division Names Jeff Case as Environmental Liability Practice Group Leader

June 18, 2013

DAYTONA BEACH, FL and TAMPA, FL -- (Marketwired) -- 06/18/13 -- Brown & Brown, Inc. (NYSE: BRO), along with its wholly-owned subsidiary, Hull & Company, Inc., today announced that Jeffrey B. Case, CRIS, MLIS, has been named Environmental Liability Practice Group Leader of the Company's Wholesale Brokerage Division.

Jeff joined Brown & Brown in 2005 with Brown & Brown's acquisition of Hull & Company, where he served as Vice President. Prior to joining Hull & Company, Jeff worked for seven years with a regional wholesale brokerage in California that was acquired by Hull & Company in 2002. Throughout his career, Jeff has focused on the casualty construction and environmental arenas, with a special emphasis on environmental risks associated with construction. In his expanded role, he will be actively involved in the training and development of the emerging talent within Brown & Brown Wholesale and will serve as a resource for brokers with regard to account placement and marketing opportunities. Jeff earned his BA from University of Colorado - Boulder and also holds the CRIS & MLIS designations from IRMI.

Anthony ("Tony") Strianese, Regional President of Brown & Brown, Inc., commented, "In this new position, Jeff will be responsible for the growth and development of the environmental liability sector of our Wholesale Brokerage Division. We expect the sales leadership skills and creativity Jeff brings to this endeavor to improve our operations and enhance our success in this arena."

Brown & Brown, Inc. and its subsidiaries offer a broad range of insurance and reinsurance products and services, as well as risk management, third-party administration, managed health care, and Medicare set-aside services and programs. Providing service to business, public entity, individual, trade and professional association clients nationwide, the Company is ranked by <u>Business Insurance</u> magazine as the United States' sixth largest independent insurance intermediary. The Company's Web address is <u>www.bbinsurance.com</u>.

This press release may contain certain statements relating to future results which are forward-looking statements. These statements are not historical facts, but instead represent only the current belief of Hull & Company, Inc. and its parent company, Brown & Brown, Inc. (collectively, the "Company") regarding future events, many of which, by their nature, are inherently uncertain and outside of the Company's control. It is possible that the Company's actual results, financial condition and achievements may differ, possibly materially, from the anticipated results, financial condition and achievements. Further information concerning the Company and its business, including factors that potentially could materially affect the Company's financial results and condition, as well as its other achievements, are contained in the Company's filings with the Securities and Exchange Commission. All forward-looking statements made herein are made only as of the date of this release, and the Company does not undertake any obligation to publicly update or correct any forward-looking statements to reflect events or circumstances that subsequently occur or of which the Company hereafter becomes aware.

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Source: Brown & Brown, Inc.